

CambiNet Overview

Be part of CambiNet's success

CambiNet is formed from a seasoned network of professionals who have an impressive track record of delivering the optimum solutions to organisations and who are particularly experienced in turning spin-out and start-up companies into world market players.

Why reinvent the wheel?

CambiNet knows about the need to meet stringent regulatory and legislative requirements without crippling the company with unnecessary red tape and hefty costs. CambiNet have proven solutions that can be quickly tailored to your needs at a fraction of the cost, and the experience to help you with all compliance requirements.

Blunderbuss or guided missile?

CambiNet can ensure that your corporate strategy and objectives are fully supported right through every department within your business so that they are appropriately aligned to deliver In support of your legislative and regulatory obligations

Reduce the probability of failure

CambiNet recognises the importance of effective risk management and risk reporting For more information visit the CambiNet website and look under "Services"

www.cambinet.com

Your issues....

Nothing can be more frustrating to a Senior Manager than being constantly denied opportunities to introduce new systems that improve performance or reduce risk exposure, particularly when this is due to barriers being erected by others who completely misunderstand or misinterpret the purpose and subsequent benefits of the solution.

....CambiNet's solutions

CambiNet can assist key decision makers by using persuasive argument that gain board level and stakeholder understanding of key business drivers and the issues being addressed in order to secure their full and necessary agreement for financial commitment and support



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Product/Service
Information

Gain commitment
and support from
the board and other
stakeholders

CambiNet

*"If it's not being measured
It's not being managed"*

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Three common barriers faced by all.....

Financial barriers:

Gain financial commitment

You have found the perfect solution to an issue that needs to be implemented but now discover that the cash is not available in your budget.

You are concerned that any requests for additional funding are likely to be met with resistance.

What would be the best approach for you to take to ensure the necessary funding and improve your credibility at the same time?

How we can help you:

CambiNet works with you to calculate the returns on investment and will help you articulate these in terms that are clearly understood by your peers and other stakeholders.

We can help you gain the financial commitment and backing that you need to see your project through to a successful conclusion.



Requirement justification:

From "Not essential" to "Top priority"

You know that due to competing priorities you will have difficulty in persuading others that your solution is absolutely essential to the business

You recognise that other business issues are taking precedence over yours

How are you going to ensure that you successfully elevate the priority of your project over others whilst gaining the necessary commitment and backing?

How we can help you:

CambiNet can help align your project to your company's key business drivers so that everyone clearly understands and fully appreciates the business benefits being delivered.

We can help you to gain the buy-in necessary to obtain everyone's total commitment and support to successfully implement your project.

CambiNet has the Solutions you need...

Overcoming complacency:

From "Not required" to "Necessary"

You fully understand the ramifications of not implementing a solution and find difficulty communicating this to people who may not appreciate all of the benefits of technology.

You know that this solution addresses your organisation's key concerns

What is the best way to articulate complex technical issues without being condescending, avoiding the techno-babble, to obtain the understanding and commitment from others?

How we can help you:

CambiNet can help you articulate your solution so that it fully promotes the corporate objectives which are central to your business

We can help you convince key decision makers of the requirement by using persuasive business argument so as to achieve their full commitment and support.
